

Workday SaaS for Human Capital Management and Financials

This price list assumes a contract vehicle discount of 20%

Minimum Subscription Term is 3 years

Minimum Annual Subscription Amount for HCM is \$265K

Minimum Annual Subscription Amount for Financials is \$265K

Minimum Annual Subscription Amount for HCM+Financials is \$330K

Minimum Adaptive only deal amount is 25K

SKU #	Product Description	NASPO Up to 1000 Positions	NASPO 1001 to 3000 Positions	NASPO 3001 to 5000 Positions	NASPO 5001 to 10000 Positions	NASPO 10001 to 20000 Positions	NASPO 20001 to 30000 Positions	NASPO Over 30,000 Positions
PKG-1-HCM	Core Human Capital Management (No Payroll). The core HCM solution includes: Personnel Management, Organization Management, Compensation, Asset Tracking, Absence Tracking, Benefits Administration, Time Tracking, and Recruiting. This solution also includes integration connectors to third-party benefits and payroll providers. (Includes CHCM, CCB, CCTPP, TT, PLNW, TLO, LRN, REC, Media Cloud (No Fee))	\$ 451.15	\$ 379.25	\$ 313.51	\$ 284.42	\$ 246.01	\$ 208.59	\$ 184.40
PKG-2-HCM	Core Human Capital Management -(No Payroll; No Planning). The core HCM solution includes: Personnel Management, Organization Management, Compensation, Asset Tracking, Absence Tracking, Benefits Administration, Time Tracking, and Recruiting. This solution also includes integration connectors to third-party benefits and payroll providers. (Includes CHCM, CCB, CCTPP, TT, TLO, LRN, REC, Media Cloud (No Fee))	\$ 385.55	\$ 327.69	\$ 270.91	\$ 245.76	\$ 212.57	\$ 180.23	\$ 159.33
PKG-3-HCM	Full Suite Human Capital Management- (with Payroll and Planning). The full suite includes everything in the Core Human Capital Management solution as well as Payroll for the United States. (Includes CHCM, TLO, CCB, USP, TT, PLNW, PPLA, HLP, JRNY, LRN, REC, Media Cloud (No Fee))	\$ 693.99	\$ 556.25	\$ 430.93	\$ 383.23	\$ 331.49	\$ 281.06	\$ 248.46
PKG-4-HCM	Full Suite Human Capital Management -(with Payroll; no Planning). The full suite includes everything in the Core Human Capital Management solution as well as Payroll for the United States. (Includes CHCM, TLO, CCB, USP, TT, PPLA, HLP, JRNY, LRN, REC, Media Cloud (No Fee))	\$ 628.39	\$ 504.69	\$ 388.31	\$ 344.57	\$ 298.04	\$ 252.70	\$ 233.40
PKG-5-FINS	Core Financial Management- (with Planning). The core Financial solution includes: Financial Management, Accounting, Reporting, Supplier Accounts, Customer Accounts, Business Assets, Cash Management, Budget Management (not budget development), Contracts, Billing, and Revenue Management. The core solution also includes integration connectors to select partners that support CRM, electronic payments, and customer payments. (Includes FINS, PLNF)	\$ 199.28	\$ 166.14	\$ 137.35	\$ 124.60	\$ 107.77	\$ 91.38	\$ 80.79
PKG-6-FINS	Full Suite Financial Management. The full suite includes everything in the Core Financial solution as well as Grants Management, Employee Expenses, Projects and Project Billing, Procurement, and Inventory. (Includes FIN, PLNF, PRJT, INV, EXP, PRO, PB, GM)	\$ 586.93	\$ 498.41	\$ 412.03	\$ 373.78	\$ 323.31	\$ 274.12	\$ 242.33
PKG-9-HCM	Core Human Capital Management- (No Payroll, with Prism). The core HCM solution includes: Personnel Management, Organization Management, Compensation, Asset Tracking, Absence Tracking, Benefits Administration, Time Tracking, and Recruiting. This solution also includes integration connectors to third-party benefits and payroll providers. (Includes CHCM, CCB, CCTPP, TT, PLNW, TLO, LRN, REC, PRA, Media Cloud (No Fee))	\$ 547.15	\$ 443.26	\$ 351.41	\$ 318.79	\$ 275.75	\$ 233.79	\$ 206.68

	Workday Student Service (*Minimum Annual Subscription of \$330K)	Under 5,000 Student FTE	5,001 - 10,000 Student FTE	10,001 - 15,000 Student FTE	15,001 - 20,000 Student FTE	20,001 - 30,000 Student FTE	30,001 - 40,000 Student FTE	40,001 - 50,000 Student FTE
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PKG-10-HCM	Full Suite Human Capital Management- (with Payroll, with Prism). The full suite includes everything in the Core Human Capital Management solution as well as Payroll for the United States. (Includes CHCM, TLO, CCB, USP, TT, PLNW, PPLA, HLP, JRNY, LRN, REC, PRA, Media Cloud (No Fee))	\$ 789.98	\$ 620.25	\$ 468.81	\$ 417.60	\$ 361.21	\$ 306.26	\$ 270.74
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PKG-11-FINS	Full Suite Financial Management (with Prism). The full suite includes everything in the Core Financial solution as well as Grants Management, Employee Expenses, Projects and Project Billing, Procurement, and Inventory. (Includes FIN, PLNF, PRJT, INV, EXP, PRO, PB, GM, PRA)	\$ 682.93	\$ 562.41	\$ 449.91	\$ 408.15	\$ 353.04	\$ 299.33	\$ 264.62
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		Under 5,000 Student FTE	5,001 - 10,000 Student FTE	10,001 - 15,000 Student FTE	15,001 - 20,000 Student FTE	20,001 - 30,000 Student FTE	30,001 - 40,000 Student FTE	40,001 - 50,000 Student FTE
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Workday Student is sold in conjunction with other core Workday solutions (HCM and Financials) and is not offered as a standalone product. These prices would be additive to the other applications that a customer is purchasing. The pricing metric is based upon the number of full-time student equivalents (FTE) of the institution. Part-time students are counted as .25% of 1 FTE. Higher education institutions, or systems, with greater than 50,000 Student FTE will need to request a specific quote from Workday. The minimum subscription term is 3 years and the minimum subscription amount is \$ 330 K annually.

Workday Student Service

The core solution includes student recruiting; student application processing and admissions; managing courses, programs, enrollment and student records; academic advising; tracking financial aid and managing student financial accounts. Dashboards and reports are included to support institutional effectiveness.

PKG-1-STU	\$	121.14	\$	115.37	\$	101.59	\$	93.02	\$	83.51	\$	73.03	\$	65.27
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Workday Government Cloud SaaS for Human Capital Management, Financials and Student Administration (solutions available in a FedRAMP Moderate cloud infrastructure).

Minimum Subscription Term is 3 years. Minimum Annual Subscription Amount for HCM is \$265K). Minimum Annual Subscription Amount for Financials is \$265K). Minimum Annual Subscription Amount for HCM+Financials is \$330K)

SKU #	Product Description	FedRAMP Price Up to 1000 Positions	FedRAMP Price 1001 to 3000 Positions	FedRAMP Price 3001 to 5000 Positions	FedRAMP Price 5001 to 10000 Positions	FedRAMP Price 10001 to 20000 Positions	FedRAMP Price 20001 to 30000 Positions	FedRAMP Price Over 30,000 Positions
WGC - PKG-1-HCM	Workday Government Cloud Core HCM (no Payroll) . Annual subscription per position up to total positions in each Tier. The minimum annual subscription is \$265K and the minimum subscription term is 3 years.Includes CHCM, CCB, USP, TT, REC	\$ 483.98	\$ 414.83	\$ 342.94	\$ 311.10	\$ 269.09	\$ 228.16	\$ 201.71
WGC - PKG-2-HCM	Workday Government Cloud Full Suite Human Capital Management (with Payroll) . Annual subscription per position up to total positions in each Tier. The minimum annual subscription is \$265K and the minimum subscription term is 3 years. Includes CHCM, CCB, USP, TT, REC, PRJT, PRA, EXP	\$ 721.73	\$ 594.86	\$ 472.22	\$ 428.39	\$ 370.55	\$ 314.18	\$ 277.75
WGC-PKG-3-FINS	Workday Government Cloud Core Financial Management. Annual subscription per position up to total positions in each Tier. Minimum subscription term of 3 years. Maximum subscription term of 5 years. Includes FIN, EXP, PRO, PRJT	\$ 364.94	\$ 312.81	\$ 258.60	\$ 234.59	\$ 202.92	\$ 172.04	\$ 152.11
WGC-PKG-4-FINS	Workday Government Cloud Full Suite Financial Management. Annual subscription per position up to total positions in each Tier. The minimum annual subscription is \$265K and the minimum subscription term is 3 years.Includes FIN, EXP, PRO, PRJT, INV, PRA	\$ 802.54	\$ 664.11	\$ 529.48	\$ 480.34	\$ 415.48	\$ 352.27	\$ 311.43
WGC-PKG-5-PLATFORM	Workday Government Cloud Full Suite Human Capital and Financial Management. Annual subscription per position up to total positions in each Tier. The minimum annual subscription is \$330K and the minimum subscription term is 3 years.Includes CHCM, CCB, USP, TT, REC, FIN, EXP, PRO, PRJT, INV, PRA, GM, PB.	\$ 1,286.97	\$ 1,078.95	\$ 872.40	\$ 791.43	\$ 684.59	\$ 580.42	\$ 513.11
WGC - PKG-6-HCM	Workday Government Cloud Core HCM (no payroll). Annual subscription per position up to total positions in each Tier. The minimum annual subscription is \$265K and the minimum subscription term is 3 years.Includes CHCM, CCB, CCTPP, TT, REC	\$ 397.09	\$ 340.36	\$ 281.37	\$ 255.26	\$ 220.79	\$ 187.20	\$ 165.49
WGC - PKG-7-HCM	Workday Government Cloud Full Suite Human Capital Management (no payroll). Annual subscription per position up to total positions in each Tier.The minimum annual subscription is \$265K and the minimum subscription term is 3 years. Includes CHCM, CCB, CCTPP, TT, REC, PRJT, PRA, EXP	\$ 634.84	\$ 520.38	\$ 410.66	\$ 372.55	\$ 322.24	\$ 273.22	\$ 241.54
WGC - PKG-8-PLATFORM	Workday Government Cloud Full Suite Human Capital and Financial Management (no payroll). Annual subscription per position up to 1000 total positions. The minimum annual subscription is \$265K and the minimum subscription term is 3 years. Includes CHCM, CCB, CCTPP, TT, REC, FIN, EXP, PRO, PRJT, INV, PRA, GM, PB.	\$ 1,199.61	\$ 1,004.47	\$ 810.84	\$ 735.58	\$ 636.26	\$ 539.36	\$ 476.91

	Workday Student Service (*Minimum Annual Subscription of \$330K)	Under 5,000 Student FTE	5,001 - 10,000 Student FTE	10,001 - 15,000 Student FTE	15,001 - 20,000 Student FTE	20,001 - 30,000 Student FTE	30,001 - 40,000 Student FTE	40,001 - 50,000 Student FTE
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Workday Student Service. The core solution academic institutions in student recruiting, student application processing and admissions, managing courses, programs, enrollment and student records, academic advising, tracking financial aid, and managing student financial accounts. Dashboards and reports are included to support institutional effectiveness. Annual subscription per student FTE under 5000 total student FTE. The minimum annual subscription is \$330K and the minimum subscription term is 3 years.

WGC-PKG-1-STU	\$	157.47	\$	149.97	\$	132.06	\$	120.92	\$	108.55	\$	94.54	\$	84.85
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SKU#	Workday Adaptive Planning Subscriptions	0-300 Positions	301-3500 Positions	3500-35000 Positions	Over 35000 Positions
	Planning and Analytics Bundle: Up to 330 Positions. Includes Transactions, Process Mgmt, Auth, Dashboards & Analytics, Office Connect, unlimited storage and Training. Also includes up to 5 View Seats. Minimum deal size is \$25K.				
PKG -1-WPA		\$17,600.00			
PKG -1-WPA-FS	Full Seat	\$1,500.00			
PKG -1-WPA-CS	Contributor Seat	\$800.00			
PKG -1-WPA-VS	View Seat	\$500.00			
PKG -1-WPA-SB	Sandbox	\$2,000.00			
PKG -1-WPA-SI	Single Source Integration	\$3,000.00			
PKG -1-WPA-UI	Unlimited Source Integration	\$6,000.00			
	Planning and Analytics Bundle: 301-3500 Positions. Includes Transactions, Process Mgmt, Auth, Dashboards & Analytics, Office connect, Unlimited Storage, Unlimited Integrations and Training. Also includes up to 10 View Seats.				
PKG-2-WPA			\$52,000.00		
PKG -2-WPA-FS	Full Seat		\$2,500.00		
PKG -2-WPA-CS	Contributor Seat		\$1,500.00		
PKG -2-WPA-VS	View Seat		\$500.00		
PKG -2-WPA-SB	Sandbox		\$2,000.00		
PKG -2-WPA-SI	Single Source Integration		\$0.00		
PKG -2-WPA-UI	Unlimited Source Integration		\$0.00		
	Planning and Analytics Bundle: 3500-35000 Positions. Includes Transactions, Process Mgmt, Auth, Dashboards & Analytics, Office connect, Unlimited Storage, Unlimited Integrations and Training. Also includes up to 20 View Seats. Also includes Sandbox.				
PKG-3-WPA				\$120,000.00	
PKG -3-WPA-FS	Full Seat			\$3,000.00	
PKG -3-WPA-CS	Contributor Seat			\$2,000.00	
PKG -3-WPA-VS	View Seat			\$500.00	
PKG -3-WPA-SB	Sandbox			\$0.00	
PKG -3-WPA-SI	Single Source Integration			\$0.00	
PKG -3-WPA-UI	Unlimited Source Integration			\$0.00	
	Planning and Analytics Bundle: Over 35000 Positions. Includes Transactions, Process Mgmt, Auth, Dashboards & Analytics, Office connect, Unlimited Storage, Unlimited Integrations and Training. Also includes up to 20 View Seats. Also includes Sandbox.				
PKG-4-WPA					\$240,000.00
PKG -4-WPA-FS	Full Seat				\$3,000.00
PKG -4-WPA-CS	Contributor Seat				\$2,000.00
PKG -4-WPA-VS	View Seat				\$500.00
PKG -4-WPA-SB	Sandbox				\$0.00
PKG -4-WPA-SI	Single Source Integration				\$0.00
PKG -4-WPA-UI	Unlimited Source Integration				\$0.00

SKU#	Workday Adaptive Planning Subscriptions	0-300 Positions	301-3500 Positions	3500-35000 Positions	Over 35000 Positions
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PKG-5--WPA-WPLN Workforce Planning Analytics Package. Must be added to one of the above Packages as option. Cannot be standalone solution. This package is typically bundled into to Workday HCM. Quote Upon Request for pricing.

PKG-6-WPA-FPLN Financials Planning Analytics Package. Must be added to one of the above Packages. Cannot be standalone solution. This package is typically bundled into Workday Financials. Quote Upon Request for pricing.

PKG-7-WPA-FPLN Sales Planning Package. Must be added to one of the above Packages. Cannot be standalone solution. This package is typically bundled into Workday Financials. Quote Upon Request for pricing.

	Workday Scout Procurement and Strategic Sourcing	Annual Subscription Fee
SRC-EXP-1	Expert Subscription Package includes up to 20 expert users. Unlimited stakeholders (requisitioners/report users) and unlimited suppliers. Subscription Package also includes these modules: Pipeline Enterprise, Team Management, Dashboards and Reporting, Savings Tracking, SSO and API Connection Support, Intake, Supplier Management (Onboarding and Performance), and Contracts. Subscription Package also include Sourcing: RFX Engine, Unlimited Reverse Auctions, Auction Lots and DNA. Subscription Package also include Sourcing: RFX Engine, Unlimited Reverse Auctions, Auction Lots and DNA. This package also includes Customer Success and Supplier Support.	\$271,200
SRCINT-1	Sourcing Intake-Streamline project requests to drive enterprise-wide alignment on a single sourcing platform. Features include templated intake requests; automated routing; bidirectional status updates; collaborative reporting; requirements gathering; and message center.	\$32,000.00
SRCCNT-1	Sourcing Contracts - Single contract source repository; DocuSign integration within the system; contract searching and reporting; track contract approvals; templated contracts.	\$64,000.00
SRC-EXP-1	Sourcing Supplier Management - Track supplier performance, collaborate on business reviews, and share actionable development plans to increase value from the supply base.	\$64,000.00
SRC-REN-1	Existing customer subscription renewal. Workday Quote Provided Upon Request.	
	Additional Expert Users: Price per Additional User within Tier of Users	
SRC-USE-1	Up to 25 Users	\$5,000.00
SRC-USE-2	26-50 Users	\$4,650.00
SRC-USE-3	51-100	\$4,325.00
SRC-USE-4	101-200	\$4,022.00
SRC-USE-5	201-400	\$3,740.00
SRC-USE-6	Over 400	\$3,478.00

	Workday Success Plans	Annual Subscription Fee
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Building on the Standard plan, the Enhanced level of WSP will enable customers to work with a Workday Customer Success Manager for support in feature adoption planning, alignment meetings, and feature release reviews. Customers get expert advice from Workday consultants who will provide configuration and best practice guidance. Additionally, customers will have the opportunity to connect with other customers in collaboration crews to collaborate on shared goals and interests.

WSP-Enhanced Call for quote

The Guided level of WSP is for customers requiring our highest-level strategic engagement and planning. Customers have a designated Managing Partner oversee their day-to-day relationship with Workday and helps them define, develop, and manage their Workday strategy and governance across their organization.

Customers receive guidance and collaboration in creating a clear action plan for adopting features that match the needs of the business. Access to one-on-one virtual coaching sessions led by experienced Workday product experts help customers successfully adopt and optimize Workday features.

Additionally, customers receive one-on-one guidance and share leading practices on building and equipping effective support teams to further ensure success with Workday.

WSP-Guided Call for quote

For very large enterprise organizations with a combination of Workday products deployed, Workday offers the Guided with Elevated Support plan that includes everything in Guided plus a more proactive and holistic level of support delivered by a Technical Account Manager from the support organization who understands the customer's business environment.

Guided with Elevated Support requires HCM and/or FIN and includes the following specific services in addition to the Guided level items:

- Incident Management
- Operational Reviews
- SLA Reviews

WSP- Guided with Eleva System Health Insight Call for quote

	Workday XTND	Annual Subscription Fee
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Workday Extend enables organizations to use extensions to Workday Service applications and to use custom applications with Workday Service applications, provided such extensions and applications were created under the Workday Extend Developer Program.

XTND Call for quote

	Delivery Assurance Subscriptions	Annual Subscription Fee
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Delivery Assurance Packages for HCM, Financials, Platform and Student include packaged integrations to 3rd party solutions and pre-packaged reports. Minimum subscription term is 3 years.

DA-PKG-1-HCM	Delivery Assurance Subscription for HCM Package 1 Above.	\$45,258.41
DA-PKG-2-HCM	Delivery Assurance Subscription for HCM Package 2 Above.	\$33,965.61
DA-PKG-3-HCM	Delivery Assurance Subscription for HCM Package 3 Above.	\$53,900.01
DA-PKG-4-HCM	Delivery Assurance Subscription for HCM Package 4 Above.	\$42,607.21
DA-PKG-5-FINS	Delivery Assurance Subscription for FINS Package 5 Above.	\$53,548.81
DA-PKG-6-FINS	Delivery Assurance Subscription for FINS Package 6 Above.	\$59,067.21
DA-PKG-9-HCM	Delivery Assurance Subscription for HCM Package 9 Above.	\$48,595.21
DA-PKG-10-HCM	Delivery Assurance Subscription for HCM Package 10 Above.	\$57,236.51
DA-PKG-11-FINS	Delivery Assurance Subscription for FINS Package 11 Above.	\$63,045.81
DA-WGC-PKG-1-HCM	Delivery Assurance Subscription for WGC HCM Pkg 1 Above	\$43,459.21
DA-WGC-PKG-2-HCM	Delivery Assurance Subscription for WGC HCM Pkg 2 Above	\$47,630.41
DA-WGC-PKG-3-FINS	Delivery Assurance Subscription for WGC FINS Pkg 4 Above	\$39,216.81
DA-WGC-PKG-4-FINS	Delivery Assurance Subscription for WGC HCM Pkg Above	\$43,554.41
PLATFORM	Delivery Assurance Subscription for HCM and FINS Above	\$91,184.80
DA-PKG-1-STU	Delivery Assurance Subscription for Student Packages Above	\$140,268.81